

Message Text

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PAGE 01 NEW DE 03384 120639Z

11

ACTION NEA-12

INFO OCT-01 ISO-00 COME-00 EB-11 CIAE-00 INR-10 NSAE-00

RSC-01 OMB-01 TRSE-00 AID-20 L-03 DRC-01 /060 W

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R 120555Z MAR 74

FM AMEMBASSY NEW DELHI

TO AMEMBASSY KABUL

INFO SECSTATE WASHDC 0180

AMEMBASSY ISLAMABAD

LIMITED OFFICIAL USE NEW DELHI 3384

E.O. 11652: N/A

TAGS: ETRA, ETRN, AF, PK, IN.

SUBJ: COMMERCIAL FIRM SEEKS TRANSIT OF PAKISTAN

REF: KABUL 1435

1. ESCORTS PRESIDENT HARI NANDA INFORMED US TODAY THAT ESCORTS IS CONFIRMING ITS BID TO AGRICULTURAL DEVELOPMENT BANK OF AFGHANISTAN WHICH SENT TWO REPRESENTATIVES TO NEW DELHI. ESCORTS HAS ALSO GIVEN A PERFORMANCE BOND. RAJAN NANDA, MANAGING DIRECTOR, ESCORTS TRACTOR LTD. WILL VISIT KABUL IN NEAR FUTURE. IN THE INTERIM TWO BUSINESS VISITORS FROM ESCORTS TRACTORS LTD., MODAN AGGARWAL AND JAMES PARKER (A FORD MOTOR COMPANY TECHNICIAN WORKING WITH ESCORTS) WILL BE IN KABUL MARCH 14 AND 15 TO NEGOTIATE FOR SPARE PARTS AND SETTLE VARIOUS LOOSE ENDS.

2. HARI NANDA IS VERY HOPEFUL LAND TRANSPORTATION ARRANGEMENTS TRANSITING PAKISTAN WILL BE POSSIBLE IN NEAR FUTURE. HE ALLEGES GOI IS VERY OPTIMISTIC REGARDING ITS PENDING NEGOTIATIONS WITH PAKISTAN AND APPARENTLY EXPECTS TO SOLVE PRESENT INDIA-AFGHANISTAN TRANSIT PROBLEMS VIA PAKISTAN AMICABLY. IF SO, THIS WOULD PERMIT TRUCK TRANSPORTATION FROM NEW DELHI AREA THROUGH PUNJAB INSTEAD OF MUCH LONGER AND FAR MORE EXPENSIVE TRANS-SHIPMENT VIA PORT OF KARACHI.

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3. WE GREATLY APPRECIATE THE SUPPORT AND CONSIDERATION YOU
HAVE BEEN PROVIDING IN THIS MATTER.

4. ESCORTS WAS ALSO INFORMED OF THE TRADE OPPORTUNITY YOU
REPORTED, YOUR 1431, MARCH 9, 1974. COMMENT: WHILE WE THINK
THAT NANDA'S PROGNOSIS FOR A SPEEDY SOLUTION OF TRANSIT
(PARTICULARLY LAND) PROBLEMS IS OVEROPTIMISITC, AT THIS POINT,
WE SEE NO NEED FOR ANY FURTHER ACTION.
SCHNEIDER

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Message Attributes

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